



NEWPORT COMPANY PROFILE

2020



FACTSHEET 2019



**TOTAL
REVENUES**

USD 340.000.000



**NUMBER OF
SHIPMENTS**

+100.200



**NEWPORT
GLOBAL TEAM**

480



**2019
FLEET SIZE**

24.200 → 25.000



**2019 SHIPMENTS
PER TANK**

4 per year

SHAREHOLDER



Inner Mongolia
Junzheng Energy & Chemical Group Co. Ltd.

- Founded in 2003
- Private company
- HQ Wuhai, China
- > 4,700 Employees
- Group revenue US\$ 5.8 billion

Activities:

- Mining (Coal / Limestone)
- Energy (Trading / Supply)
- Cement industry
- Chlor-Alkali Chemical Industry
- PVC/Caustic Soda/Ferrosilicon



Shanghai Gentco Logistics Co. Ltd.
(Member of Junzheng Group)

- Chemical Tankers
- Storage Terminal
- Tank Containers
- LNG Solutions
- Forwarding



Shanghai
Safe
Transport



NEWPORT TODAY

Company Facts:

- Founded in 1995 in the U.S.A.
- Financial stable & independent
- Actual status: Top 3 tank operator in the Deep-sea market

Added Values in Logistics:

- Chemical liquids
- Food grade liquids
- Special Equipment (ISOPA, Lined, T14-T22 ,T50-Gas, T75-Cryo)
- Supply Chain & Fleet Management Concepts
- Packed cargo handling



NEWPORT QUALITY COMMITMENT

Quality, Reliability and Safety are always our key-values

Company Certifications:

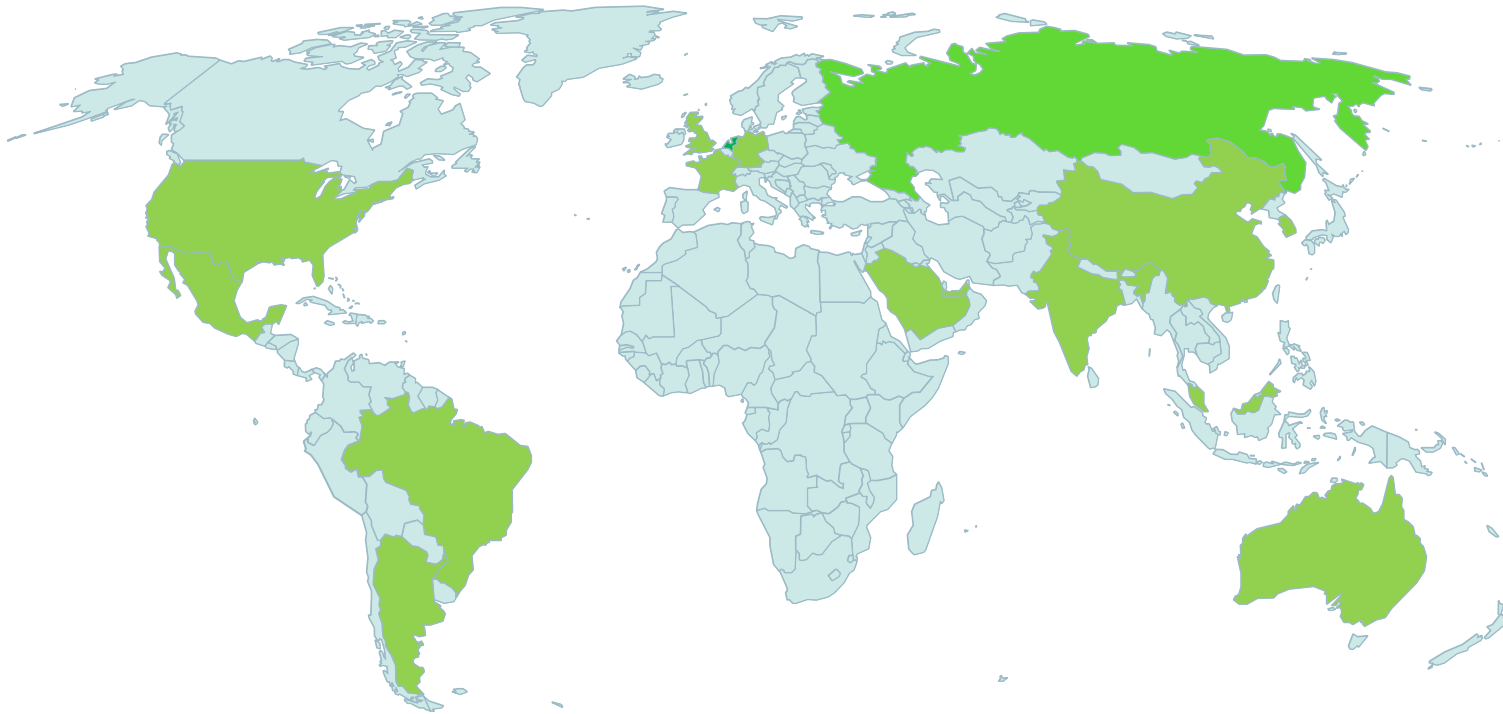
- ISO 9001:2015
- CDI
- C-TPAT
- SGS partnership
- Kosher certified (linked to Food logistics)
- Halal certified (linked to Food logistics)

Internal Commitment:

- Continuous improvements plans for Logistics and Safety
- Non-conformance filing and improvement plans
- Audits to contracted suppliers (Ocean, Rail, Road, Depot, Warehouses)



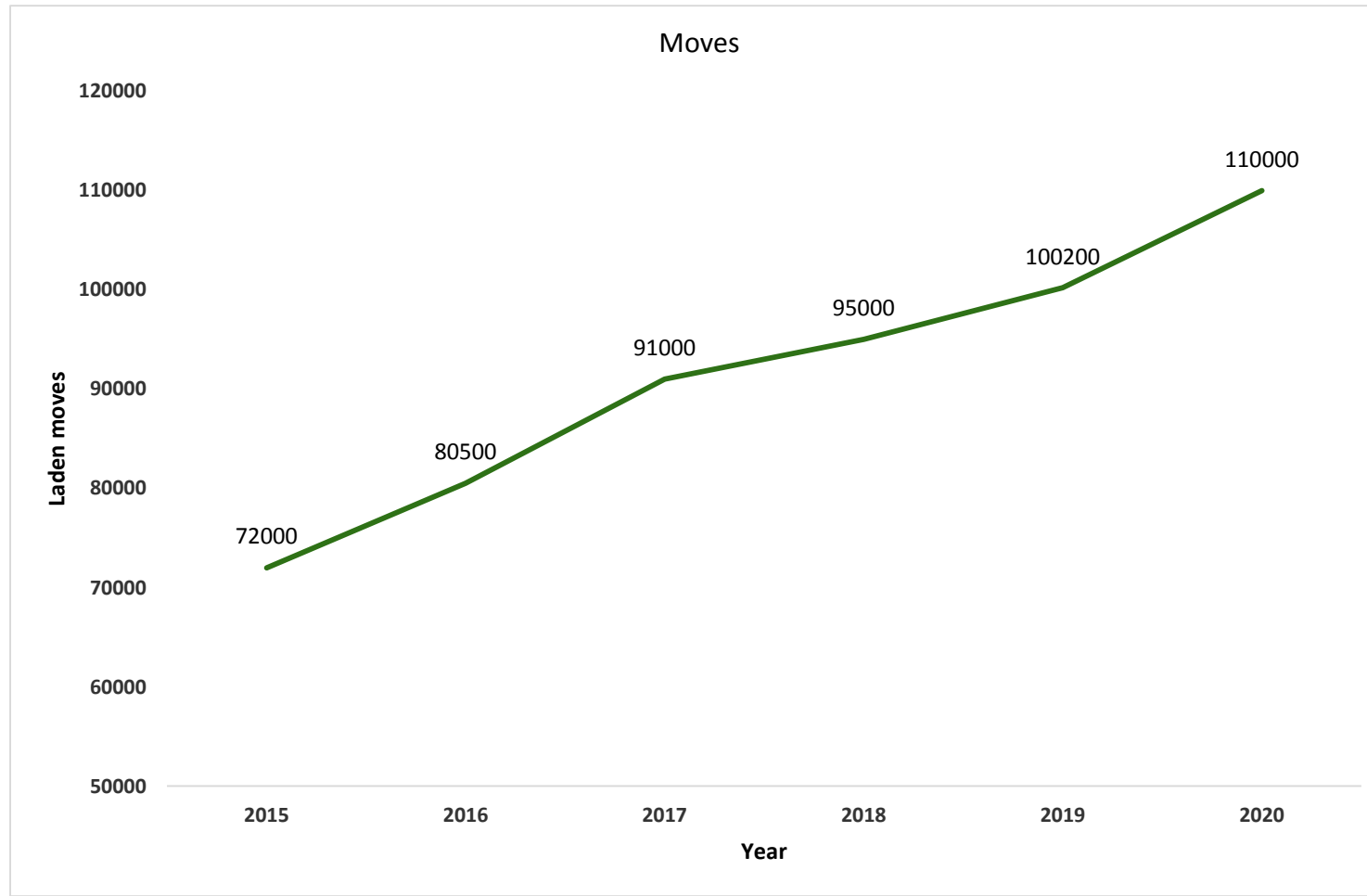
NEWPORT OFFICES



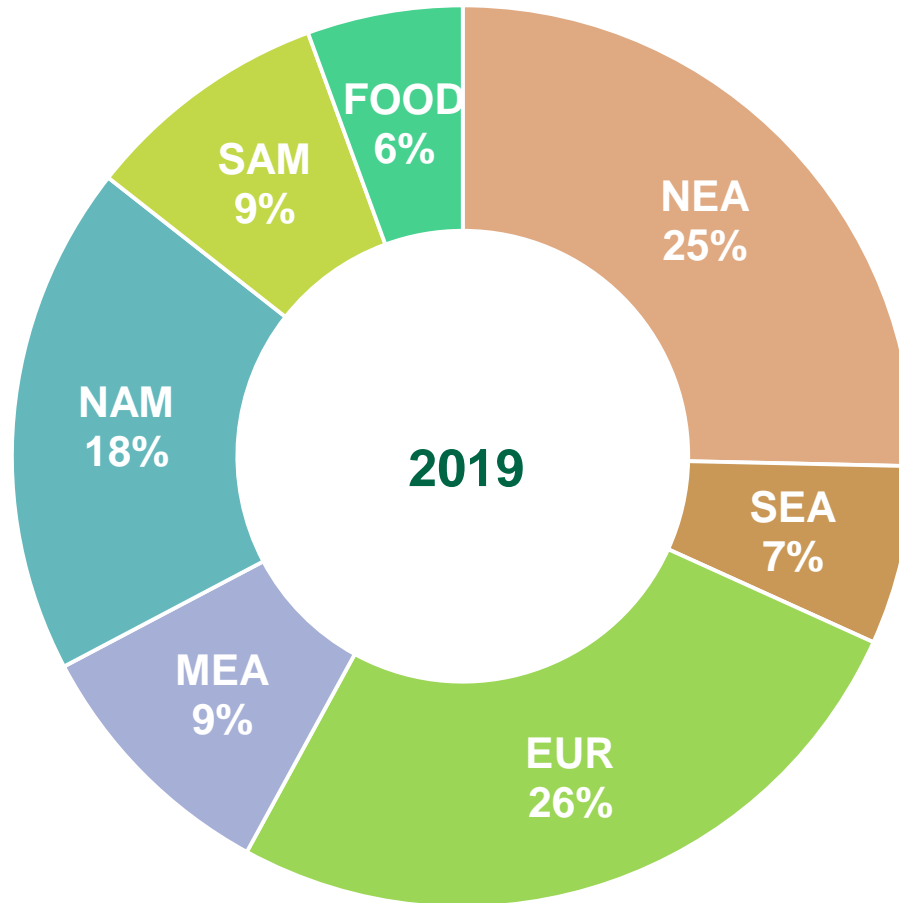
**USA (3) * MEXICO * BRAZIL * ARGENTINA * THE NETHERLANDS * U.K. *
GERMANY * FRANCE * RUSSIA * DUBAI * SAUDI ARABIA * INDIA * CHINA *
SOUTH KOREA * SINGAPORE * AUSTRALIA * MALAYSIA**



GLOBAL SHIPMENTS



SHIPMENTS BY REGION

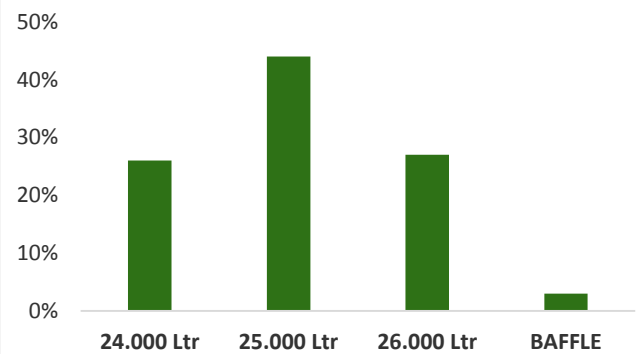


OUR GLOBAL FLEET

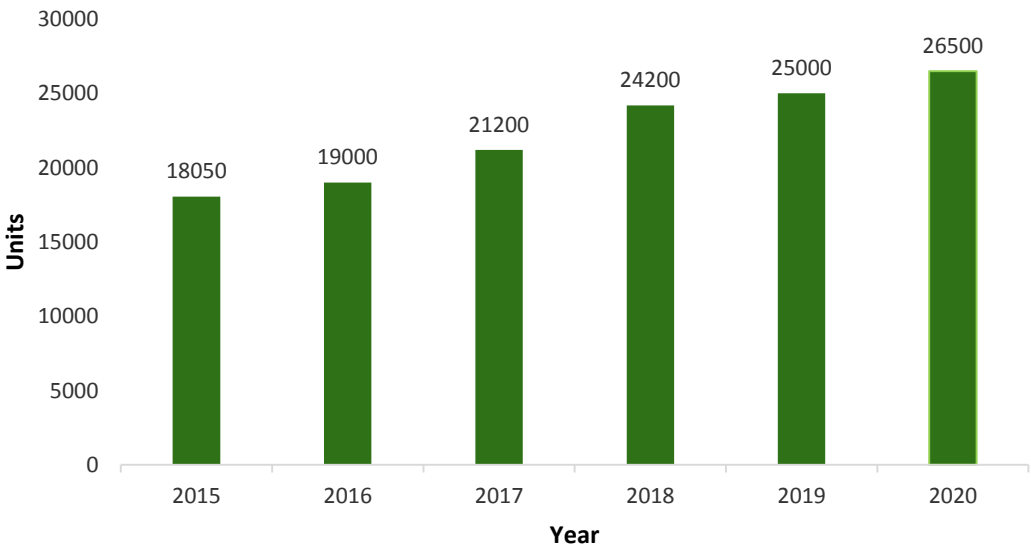
Global GENTCO Logistics fleet ca. **37.000 units**

NewPort Tank Containers:	25.000
SST (China domestic):	2.500
Albatross (Tank Lease):	9.500

Tank Types



Total Fleet Size



EQUIPMENT (20FT, UN PORTABLE T11)



our ISO Tank specs:

- 20 ft. ISO tank containers, UN tank type T11
 - Tank Capacities of 24-25-26.000 liters
- MAWP 4 bar / Hydraulic Test Pressure 6 bar
 - Bottom valve / Air inlet on top
- Stainless steel 316L (or 1.4401/1.4402)
- Steam heatable (heating area up to 15M2)
 - Average fleet age: **7,0 years**
- Continuous new build program in China
 - Chemical & Foodstuff only
 - Baffled ISO tanks available





NewPort

FOOD GRADE DIVISION

FOOD GRADE DIVISION



FOOD FLEET
1.600 CONTAINERS



FOODSTUFF ONLY
PLEASE PUT LABELS HERE



FOOD GRADE DIVISION

The NewPort Food Advantage

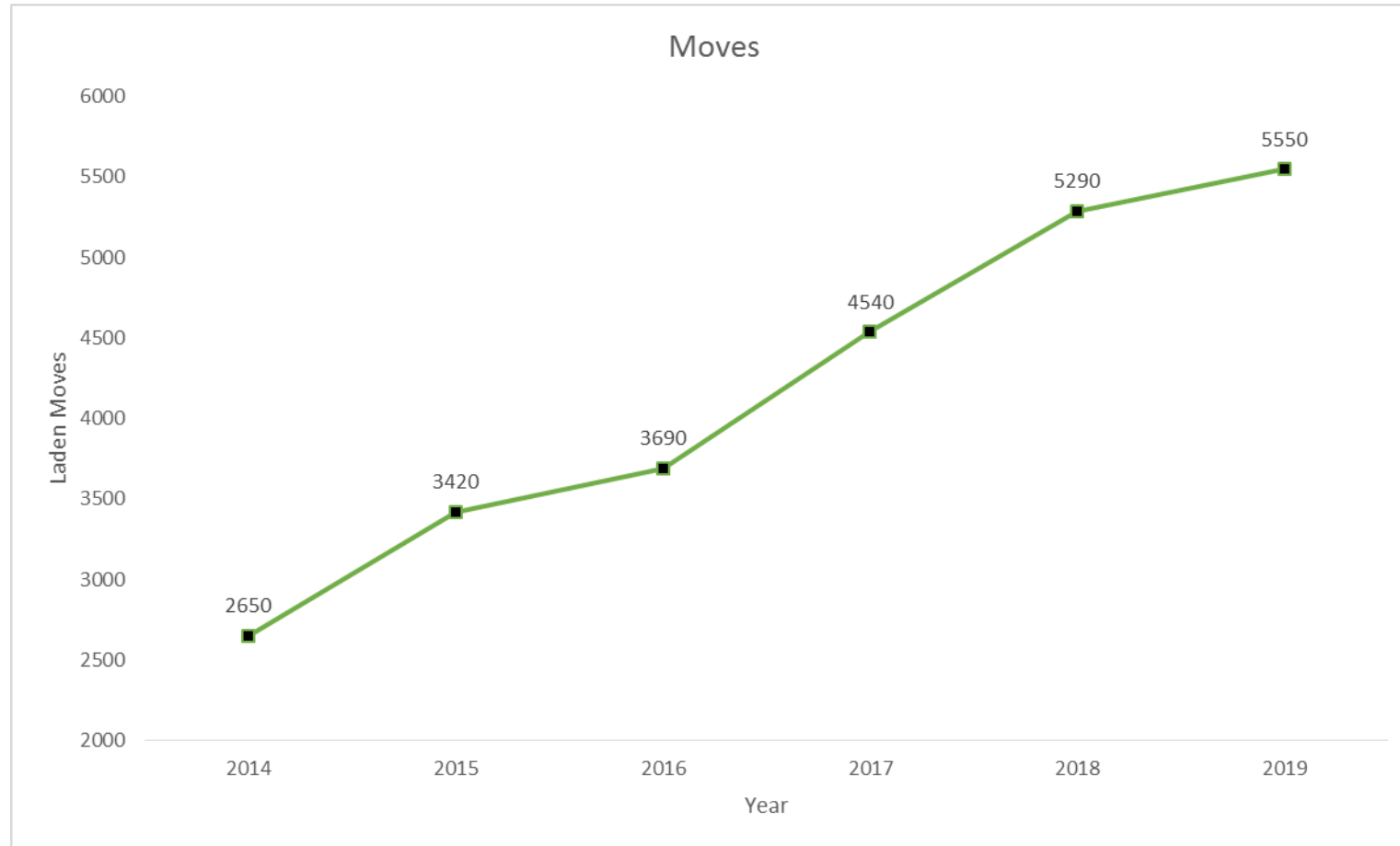
- Separate fleet - Dedicated to Food products only
- Dedicated operations and sales teams, who are specialized to handle Food grade products
- Company KOSHER CERTIFIED (by Rabbi)
- Company HALAL CERTIFIED
- Product traceability limits contamination risks
- Global Customer base for food grade products
(ingredients, pharmaceuticals, alcoholic beverages, juices and oils)

Food Grade Fleet

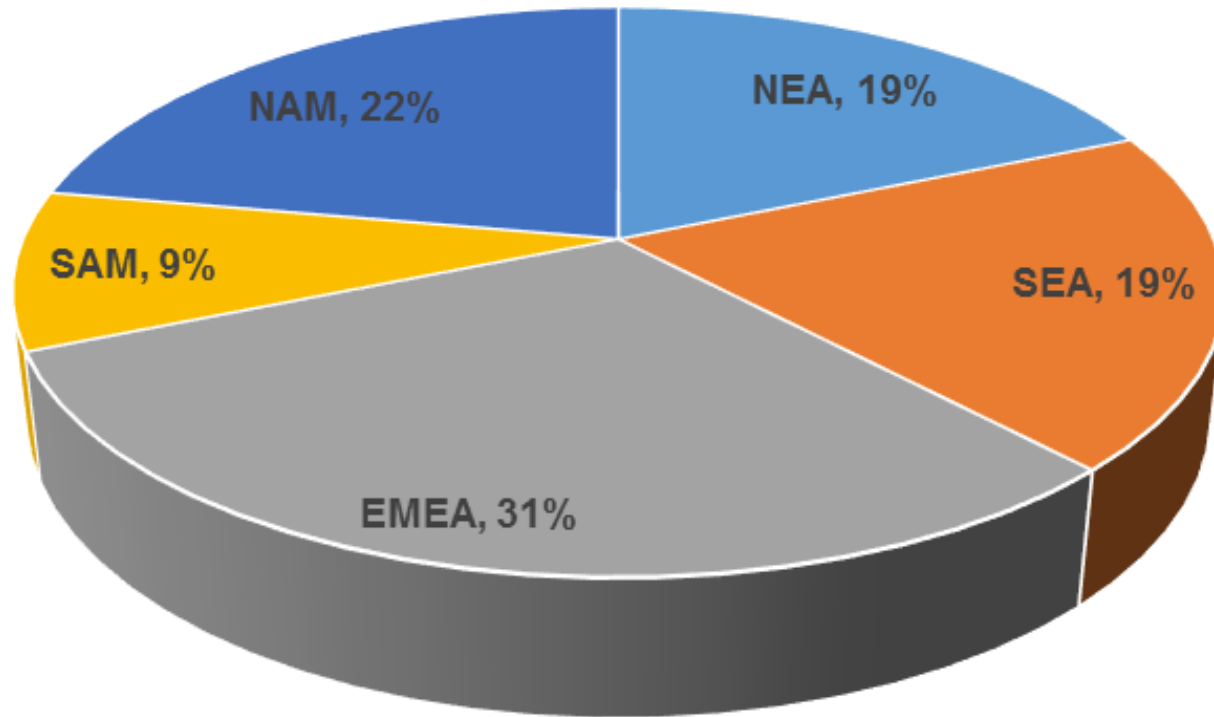
- Highest standards of Food Grade equipment
- Quality Control, understanding the sensitivity of last cargoes requirements (E.g. Compatibility, religious rules, allergens)
- Young and Modern fleet of 1.600 Tank Containers with worldwide availability



FOOD GRADE DIVISION - GLOBAL SHIPMENTS



FOOD GRADE DIVISION - SHIPMENTS BY REGION



FOOD GRADE DIVISION





SUPPLY CHAIN MANAGEMENT

SUPPLY CHAIN MANAGEMENT

The NewPort approach – strong grip on your TCO (total cost of ownership)

- Lease & Fleet management concept
- T50 - Gas logistics: large global fleet available from continent-to-continent
- T75 – LNG cryogenic: global or domestic Equipment & Transport/Shipping supply
- Lined equipment for all types of products: Door-to-Door services
- Top Only tanks, i.e. T14 – T20 – T22
- ISOPA/Polyurethane segment (MDI, TDI): Baffled, Electrical+GPS, Bottom&Top, Top only
- GPS packages: geo-fencing, volume-level control, temperature readings



SUPPLY CHAIN MANAGEMENT

The NewPort approach – identification of bottlenecks with sustainable solutions

- Bulk to Packed approach:
 - Storage concepts, bonded or non-bonded
 - Drumming of ISO tanks into IBC, Drums, Cans
 - Hazardous + Non-hazardous full options
- Project Solutions
 - Supply Chain Analysis & Design (TCO)
 - Transparent tailor made solutions
 - Strong global network and knowledge
- On-site Logistics
 - Assistance to logistic staffing demand
 - Efficient drop and recollect systems (24/7)
 - Optimizing inbound and outbound product flows

Existing projects/examples:

- *Dry cargo repackaging into Silo tank trucks
- *Floating Storage Epoxy Resin (Bulk)
- *Bulk Vessel transfer to ISO tanks
- *Product transfer ISO tanks into Rail tank cars
- *Container Trains China to Europe incl. stock management & just-in-time deliveries





NewPort

TECHNOPORT DEPOT SERVICES



TechnoPort

TECHNOPORT DEPOT - MOERDIJK, NL



TECHNOPORT DEPOT - MOERDIJK, NL



CLEANING

HIGH CLEANING STANDARDS

- ✓ ECD certificate at delivery
- ✓ Dedicated chemical-, food and kosher cleaning
- ✓ Drying possibilities include hot and dried air
- ✓ For tank containers, road tankers & specialties
- ✓ Use of reliable, environmentally friendly chemicals and procedures



MAINTENANCE & REPAIR

HIGH M&R-STANDARDS

- ✓ All standard maintenance
- ✓ Periodic 2.5 and 5 year tests and maintenance
- ✓ Most common repairs
- ✓ Tank container modifications and preparations
- ✓ All M&R performed according to ITCO guidelines



DEPOT SERVICES

HIGH DEPOT SERVICE STANDARDS

- ✓ Heating with electricity, steam or water
- ✓ Storage of laden and empty containers, ADR and non ADR
- ✓ Empty storage with dried air and overpressure
- ✓ Shunting services to and from the depot
- ✓ Nitrogen purging by dew point, blanket and oxygen reduction



TECHNOPORT FACTSHEET 2019



**TOTAL
REVENUES**

€ 2.000.000



**NUMBER OF
CLEANINGS**

4800

+ 12%



**2019
TANKS HEATED**

1250



**2019
REPAIRS**

3500



**CUSTOMERS
NEWPORT - OTHERS**

80% - 20%



**TECHNOPORT
MOERDIJK TEAM**

17





NewPort

ALBATROSS TANK LEASING



ALBATROSS

ALBATROSS



Tank leasing – Service included



Taking Leasing to the next Generation

Advanced IT System

One fully integrated system for Sales, Operations, Accounting and Fleet Management and Planning, connected with supplier's system

Fleet Monitor system

Global real-time tracking and monitoring of your equipment, optimize logistics plan and increase fleet utilization

Online access



7/24 access to technical and commercial data



Web based M&R System

Real time online access



Online Application

Optimized for mobile devices



GPS unit installed

GPS unit fitted on our tanks



Trips , Idle time monitor

Report or analyze all aspects of a trip



Temp. monitoring

Real time temperature monitoring



Unique Service Package

Tank Leasing

ALBATROSS has a diversified fleet of tank containers, designed to serve the needs of the chemical industry



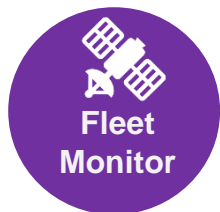
Fleet Management

Strategic alliances with local service partners which can be extended to the global NewPort structure



Fleet Monitoring

Equipment with GPS units
Real Time Fleet Status tracing
Trips and Idle time reporting
Temperature monitoring



M & R

Highly automated IT system with connection to all our subcontracted depots
Professional technical support team



NEWPORT WOULD LIKE TO
THANK YOU

